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RESULTS DNB GROUP

THIRD QUARTER 2013

Rune Bjerke (CEO)

Bjørn Erik Næss (CFO)

DNB



Third quarter 2013

Pre-tax operating profit before impairment in NOK billion

6.8 (5.3)

Cost/income ratio in per cent

43.4 (48.4)

Return on equity in per cent

14.4 (11.9)

Common equity Tier 1 capital ratio in per cent (transitional rules)

11.0 (10.0)

Figures in parentheses refer to 3Q12

Third quarter 2013

○ Strong income trend

○ Lower volume growth

○ Healthy cost trend

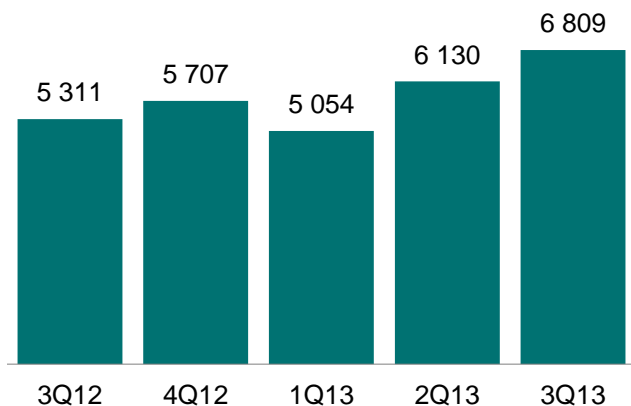
○ Low impairment losses

○ Strengthened Tier 1 capital ratio

Quarterly profit figures

Pre-tax operating profit before impairment

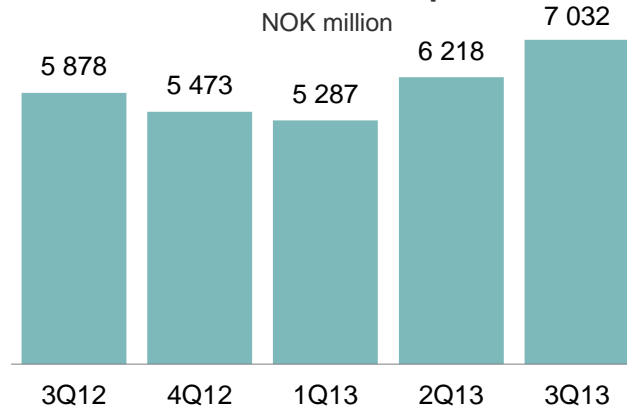
NOK million



Pre-tax operating profit before impairment

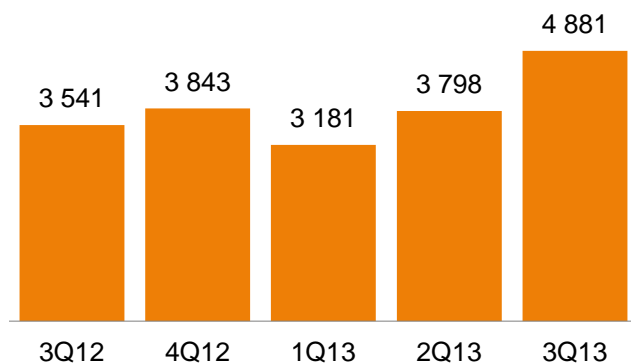
excl. basis swaps

NOK million



Profit for the period

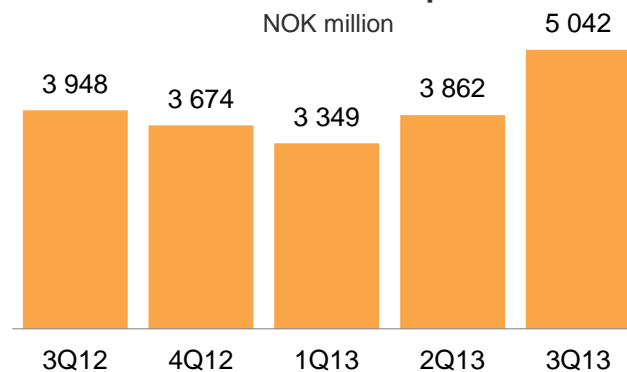
NOK million



Profit for the period

excl. basis swaps

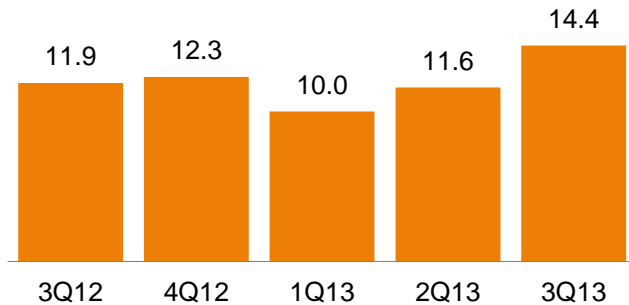
NOK million



Return on equity and cost/income ratio

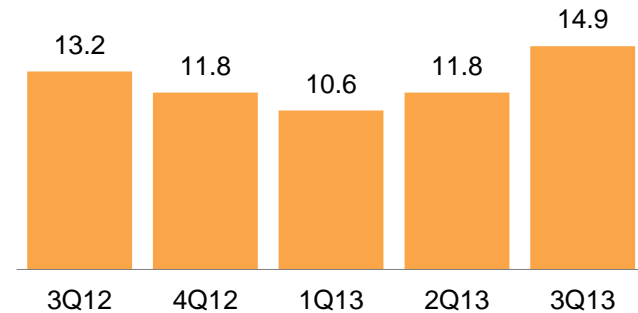
Return on equity

Per cent



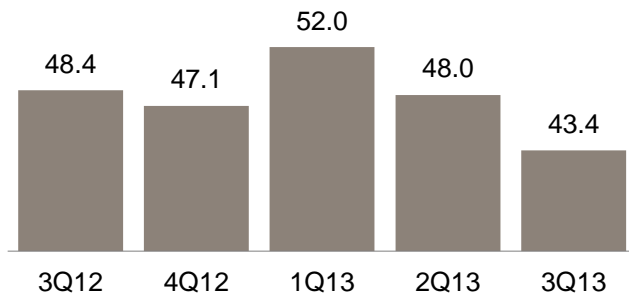
Return on equity excl. basis swaps

Per cent



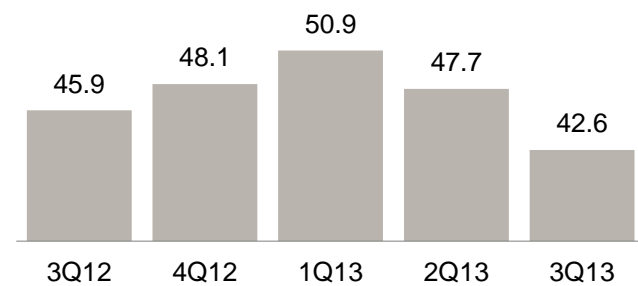
Cost/income ratio

Per cent



Cost/income ratio excl. basis swaps

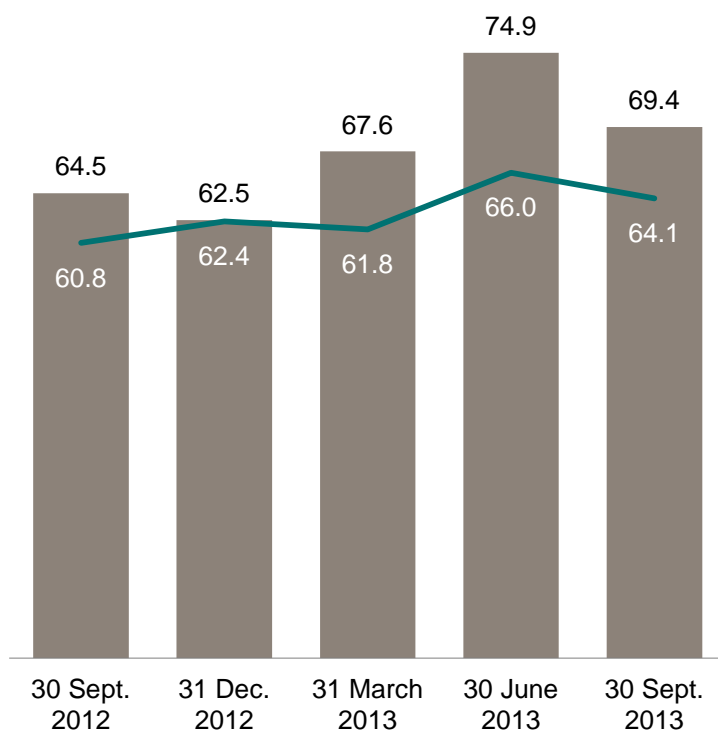
Per cent



Ratio of deposits to net loans and earnings per share

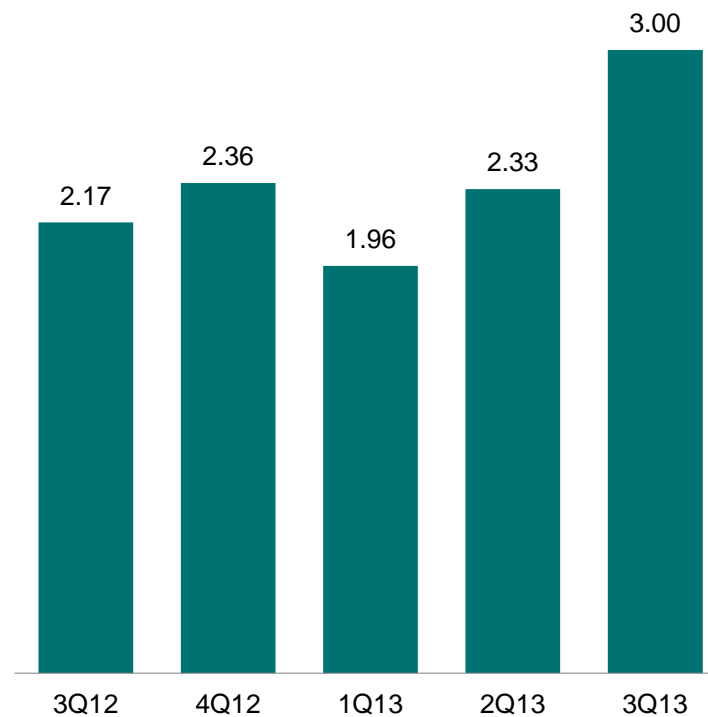
Ratio of deposits to net loans

Per cent



Earnings per share

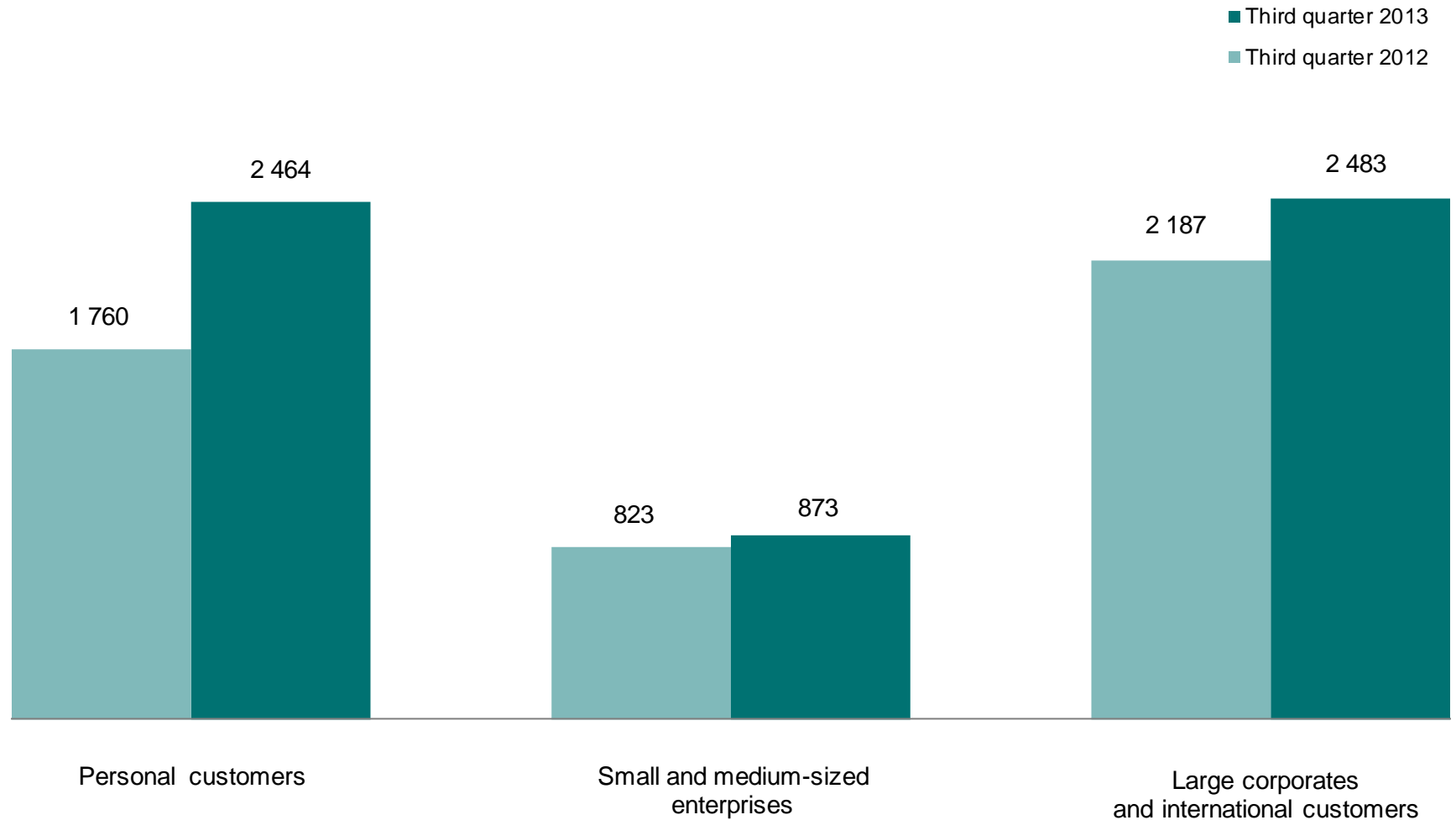
NOK



Customer segments

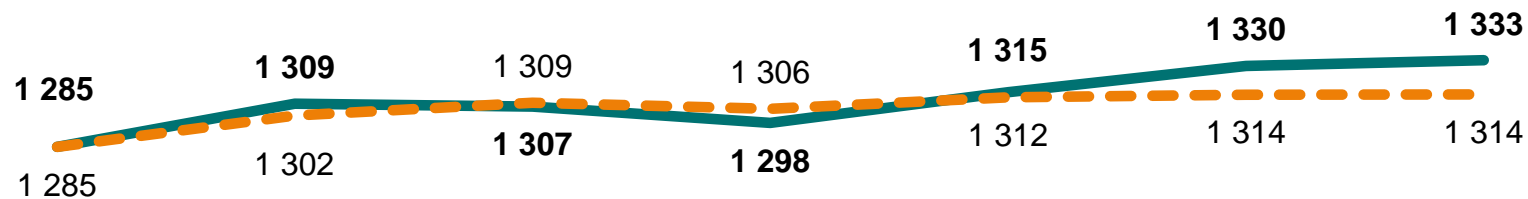
NOK million

Pre-tax operating profit after impairment



Development in loans

NOK billion

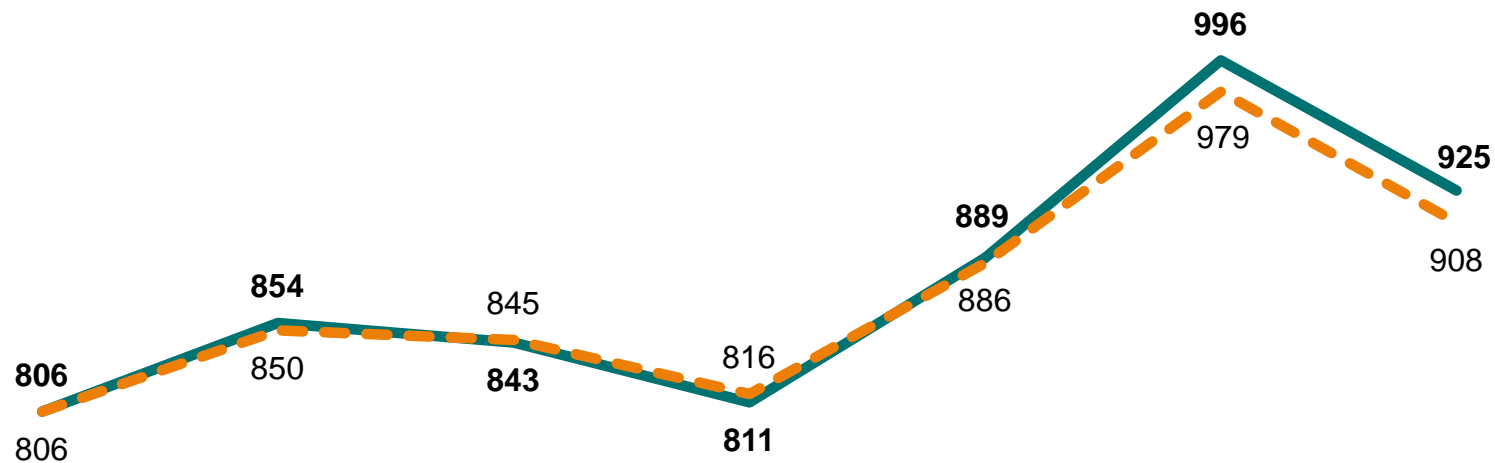


31 March	30 June	30 Sept.	31 Dec.	31 March	30 June	30 Sept.
2012				2013		

- Loans at end of period
- Loans adjusted for exchange rate movements

Development in deposits

NOK billion

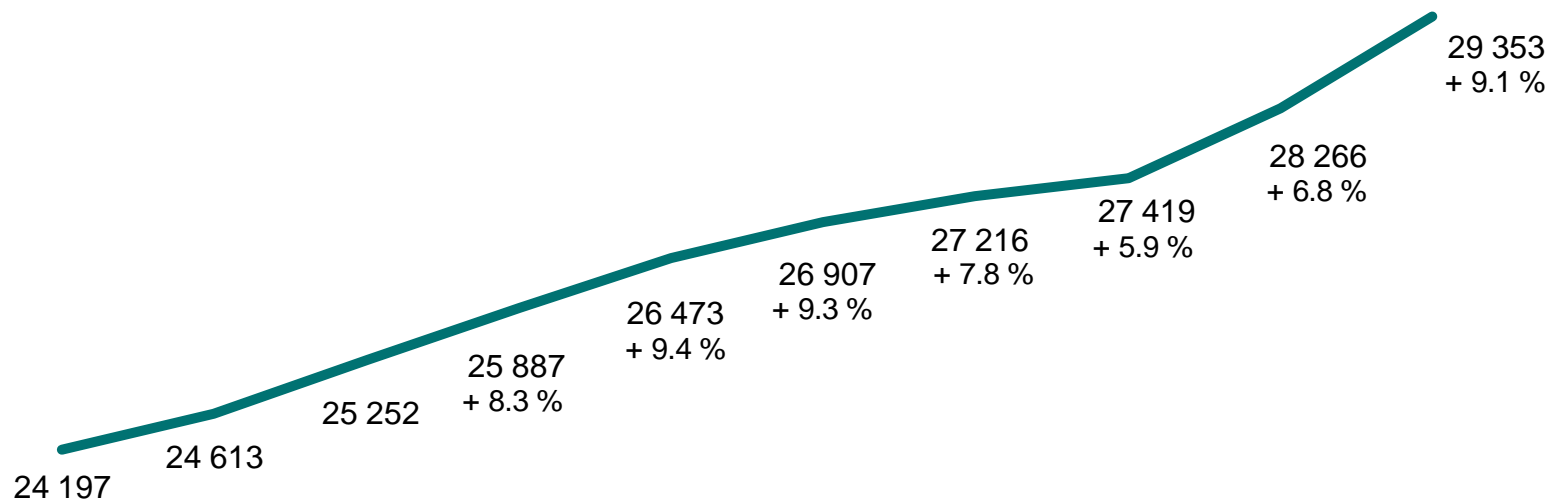


31 March	30 June	30 Sept.	31 Dec.	31 March	30 June	30 Sept.
2012				2013		

- Deposits at end of period
- - Deposits adjusted for exchange rate movements

Net interest income – trailing 12 months

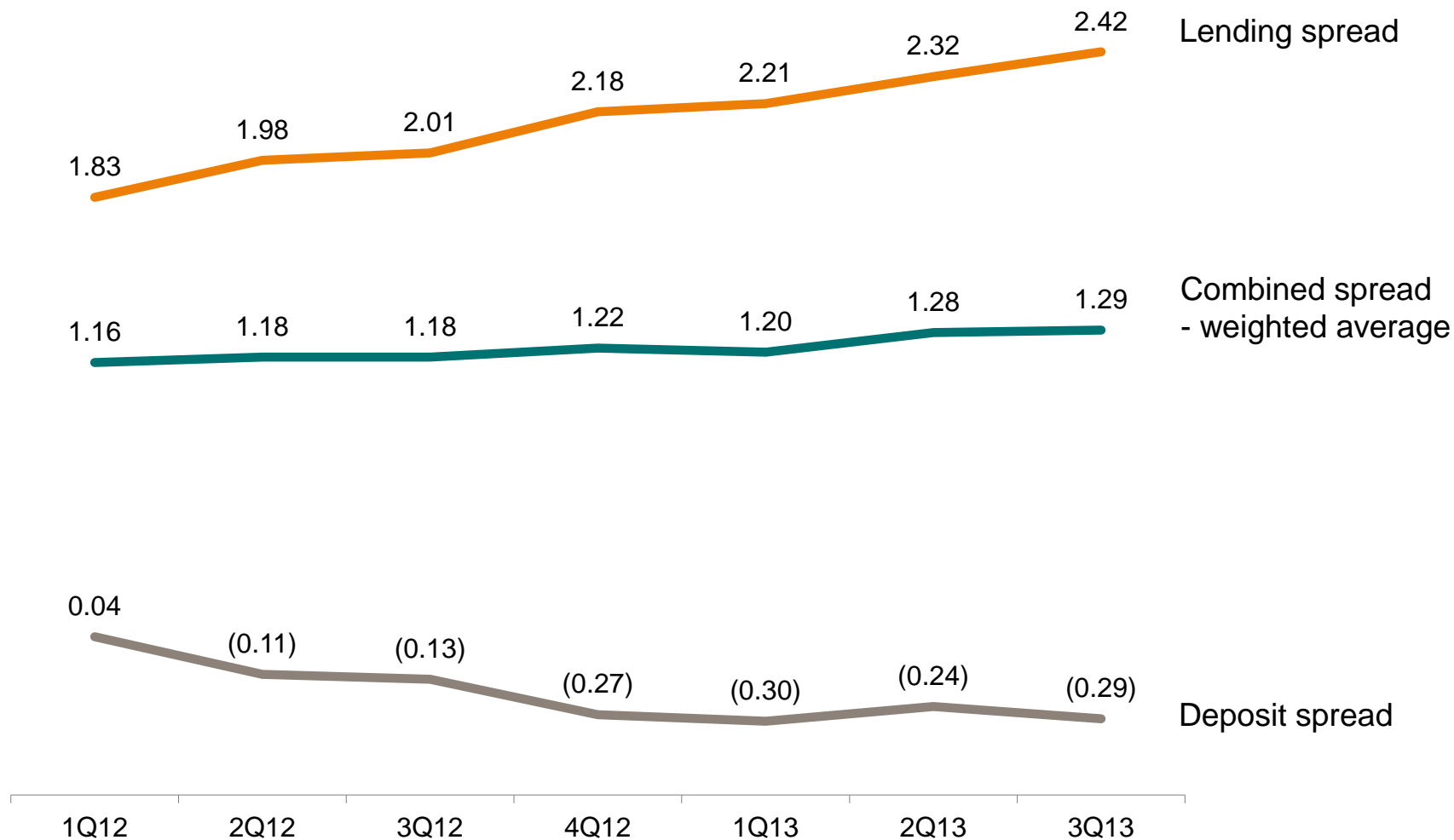
NOK million



30 June	30 Sept.	31 Dec.	31 March	30 June	30 Sept.	31 Dec.	31 March	30 June	30 Sept.
	2011			2012				2013	

Development in average interest rate spreads

Per cent



Income statement

Amounts in NOK million	3Q13	2Q13	1Q13	4Q12	January - September		
					3Q12	2013	2012
Net interest income	7 915	7 480	6 857	7 101	6 828	22 252	20 115
<i>Net commissions and fees, core business</i>	2 057	2 142	1 851	1 896	1 852	6 051	5 615
<i>Net financial items</i>	2 060	2 167	1 831	2 165	1 776	6 058	4 824
Net other operating income, total	4 117	4 310	3 682	4 061	3 628	12 109	10 439
Total income	12 032	11 790	10 539	11 162	10 456	34 361	30 554
Operating expenses	4 987	5 010	5 026	5 220	5 004	15 023	15 155
Restructuring costs and non-recurring effects	236	650	8	33	56	895	65
Expenses relating to debt-financed structured products	0	0	450	0	0	450	0
Impairment losses for goodwill and intangible assets	0	0	0	202	85	0	85
Pre-tax operating profit before impairment	6 809	6 130	5 054	5 707	5 311	17 993	15 249
Net gains on fixed and intangible assets	2	(9)	4	(65)	20	(3)	63
Impairment of loans and guarantees	475	937	737	1 190	521	2 149	1 990
Pre-tax operating profit	6 337	5 184	4 321	4 453	4 810	15 842	13 323
Taxes	1 448	1 379	1 149	614	1 269	3 976	3 467
Profit from operations held for sale, after taxes	(7)	(7)	10	4	0	(5)	92
Profit for the period	4 881	3 798	3 181	3 843	3 541	11 861	9 948

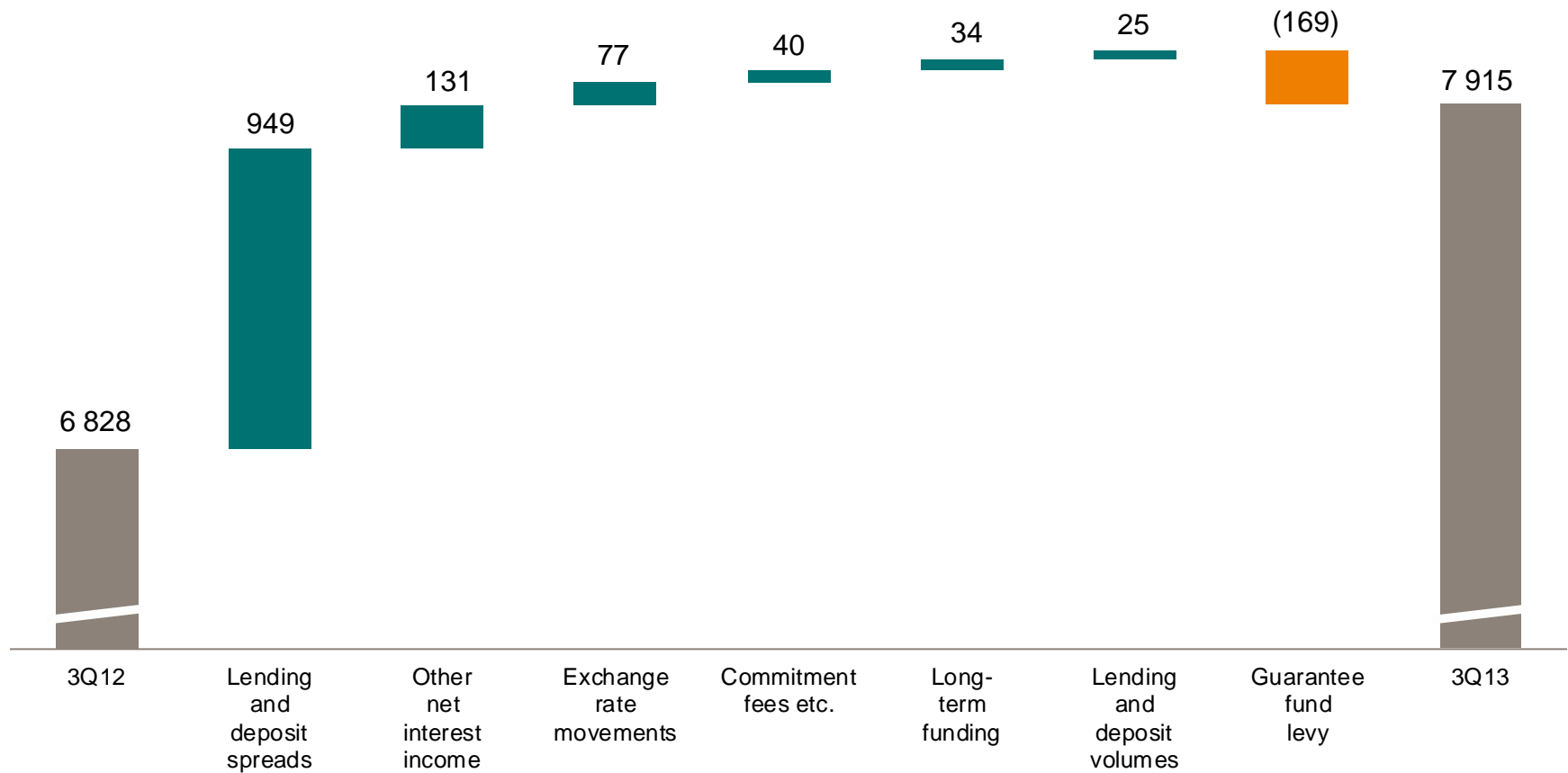
Special items

Amounts in NOK million	3Q13	2Q13	1Q13	4Q12	3Q12	January - September 2013	2012
Mark-to-market adjustments - basis swaps	(223)	(88)	(233)	235	(566)	(544)	(1 921)
Net mark-to-market adjustments - other items	83	(67)	32	95	79	48	331
Impairment losses for goodwill and intangible assets	0	0	0	202	85	0	85
Expenses relating to debt-financed structured products	0	0	450	0	0	450	0
Effect on pre-tax operating profit before impairment	(140)	(155)	(651)	128	(573)	(946)	(1 676)

Changes in net interest income

NOK million

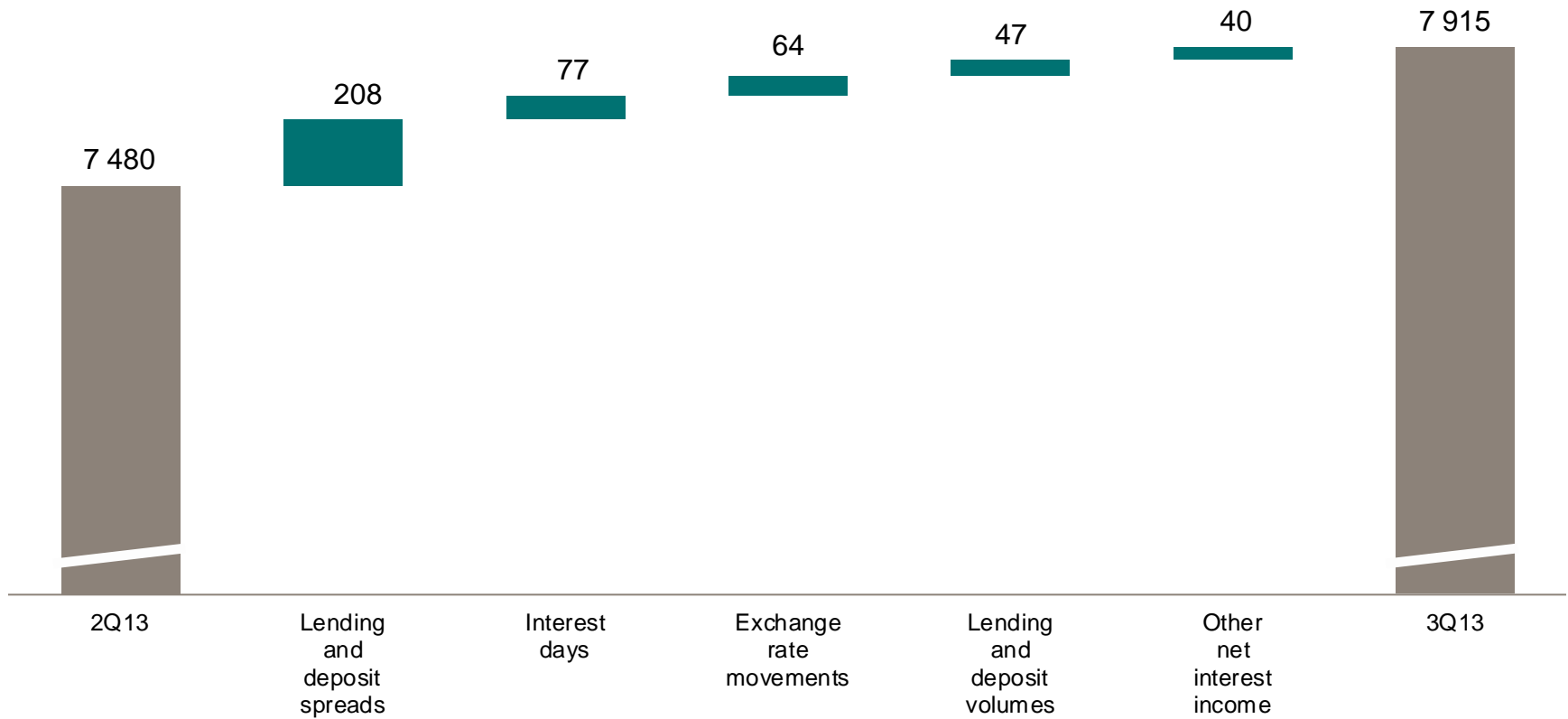
From 3rd quarter 2012 to 3rd quarter 2013



Changes in net interest income

NOK million

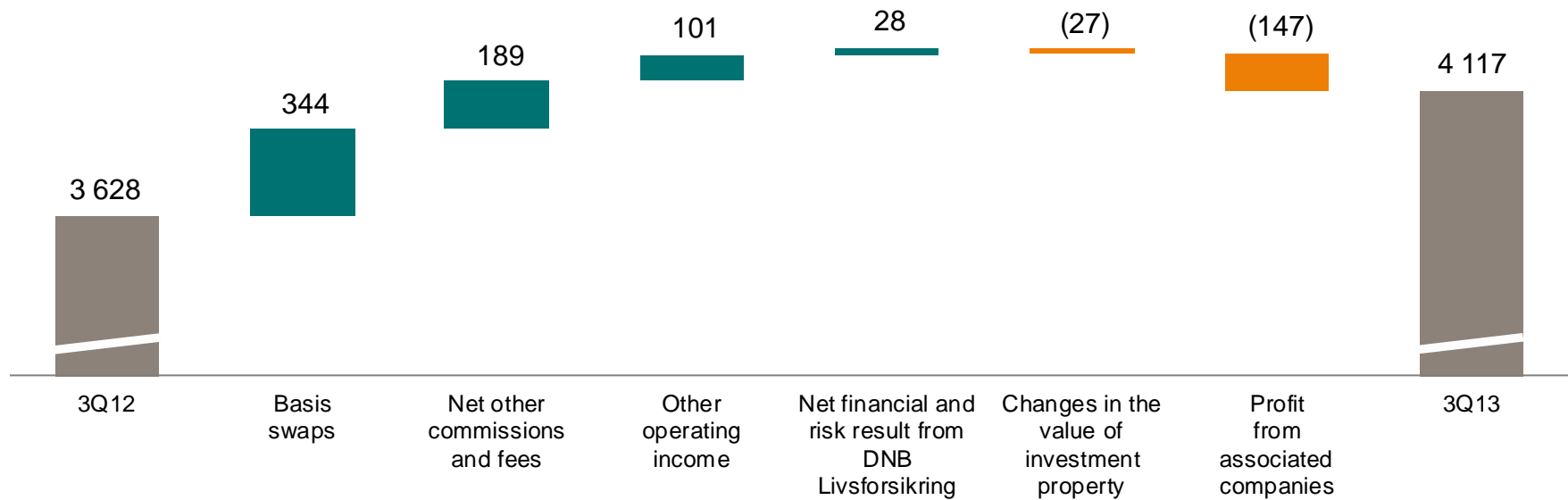
From 2nd quarter 2013 to 3rd quarter 2013



Changes in net other operating income

NOK million

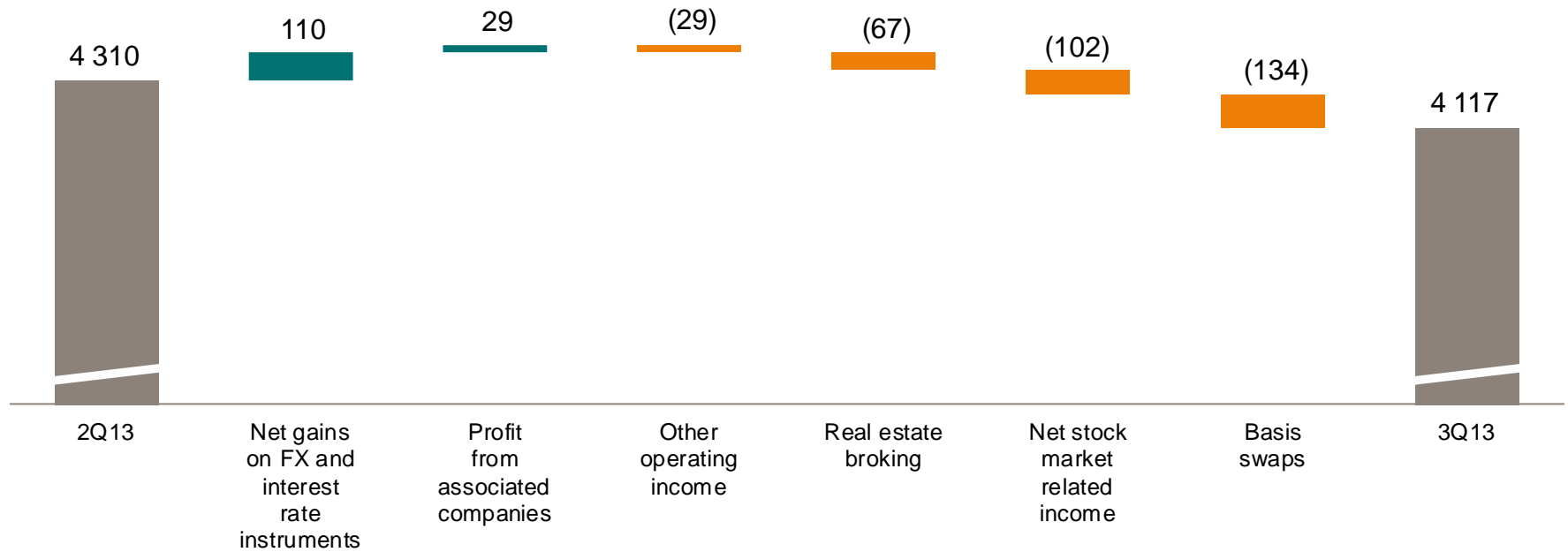
From 3rd quarter 2012 to 3rd quarter 2013



Changes in net other operating income

NOK million

From 2nd quarter 2013 to 3rd quarter 2013



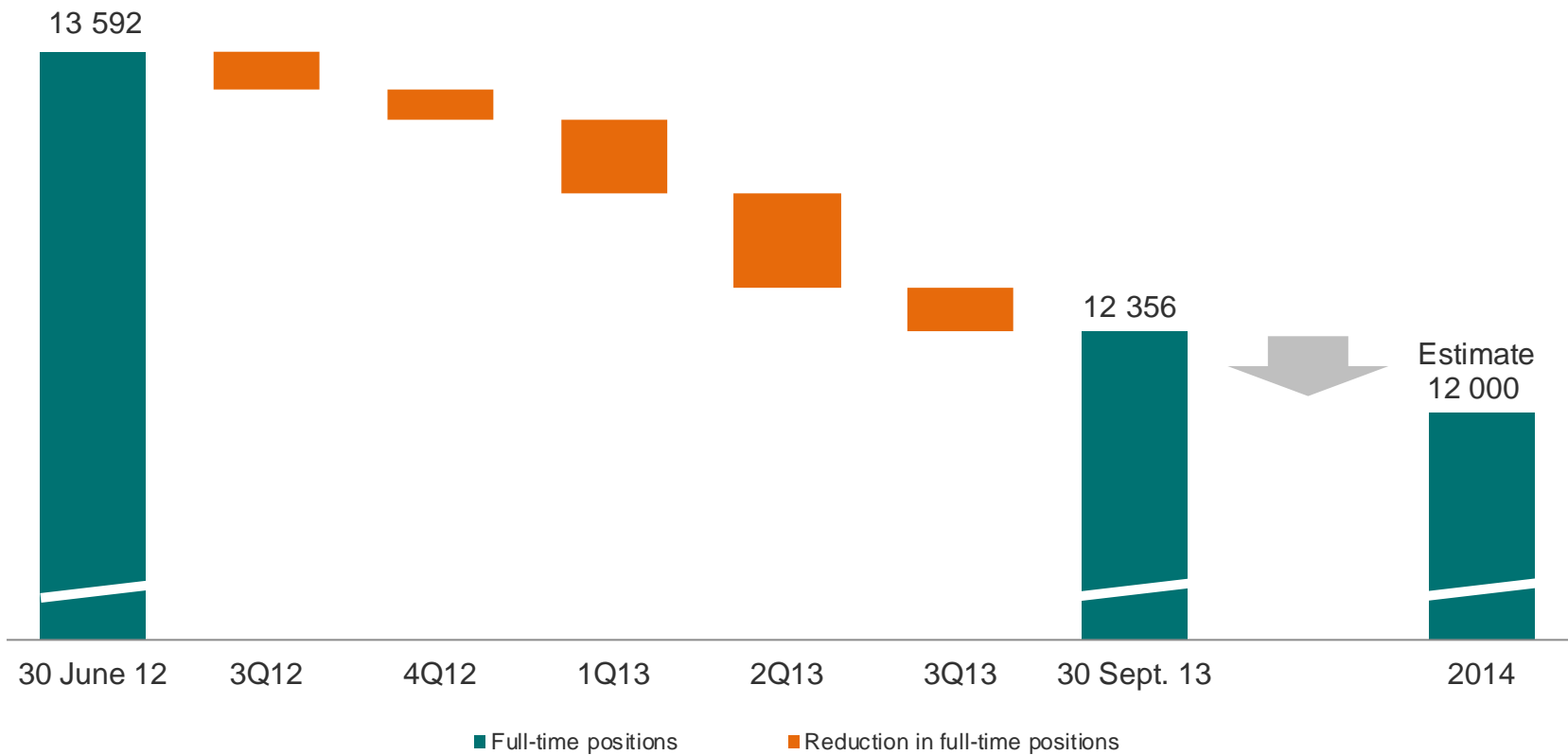
Changes in operating expenses

Amounts in NOK million	3Q13	Change	3Q12	Change in per cent
Total adjusted operating expenses	4 987	(17)	5 004	(0.3)
Income-related costs				
Ordinary depreciation on operational leasing		33		
Reclassifications		(26)		
Expenses directly related to operations				
Pension expenses		(83)		
IT expenses		74		
Other cost reductions		(15)		
Non-recurring effects	236	95	141	
Restructuring costs - employees	72	35	37	
Other restructuring costs	164	163	1	
Sale of SalusAnsvar	0	(17)	17	
Impairment losses for goodwill	0	(85)	85	
Operating expenses	5 223	78	5 145	1.5

Changes in operating expenses

Amounts in NOK million	3Q13	Change	2Q13	Change in per cent
Total adjusted operating expenses	4 987	(23)	5 010	(0.5)
Income-related costs				
Performance-based pay		17		
Expenses directly related to operations				
Pension expenses		(48)		
IT expenses		(42)		
Other costs		49		
Non-recurring effects	236	(414)	650	
Restructuring costs - employees	72	(385)	457	
Other restructuring costs	164	(29)	193	
Operating expenses	5 223	(437)	5 660	(7.7)

Development in staff levels



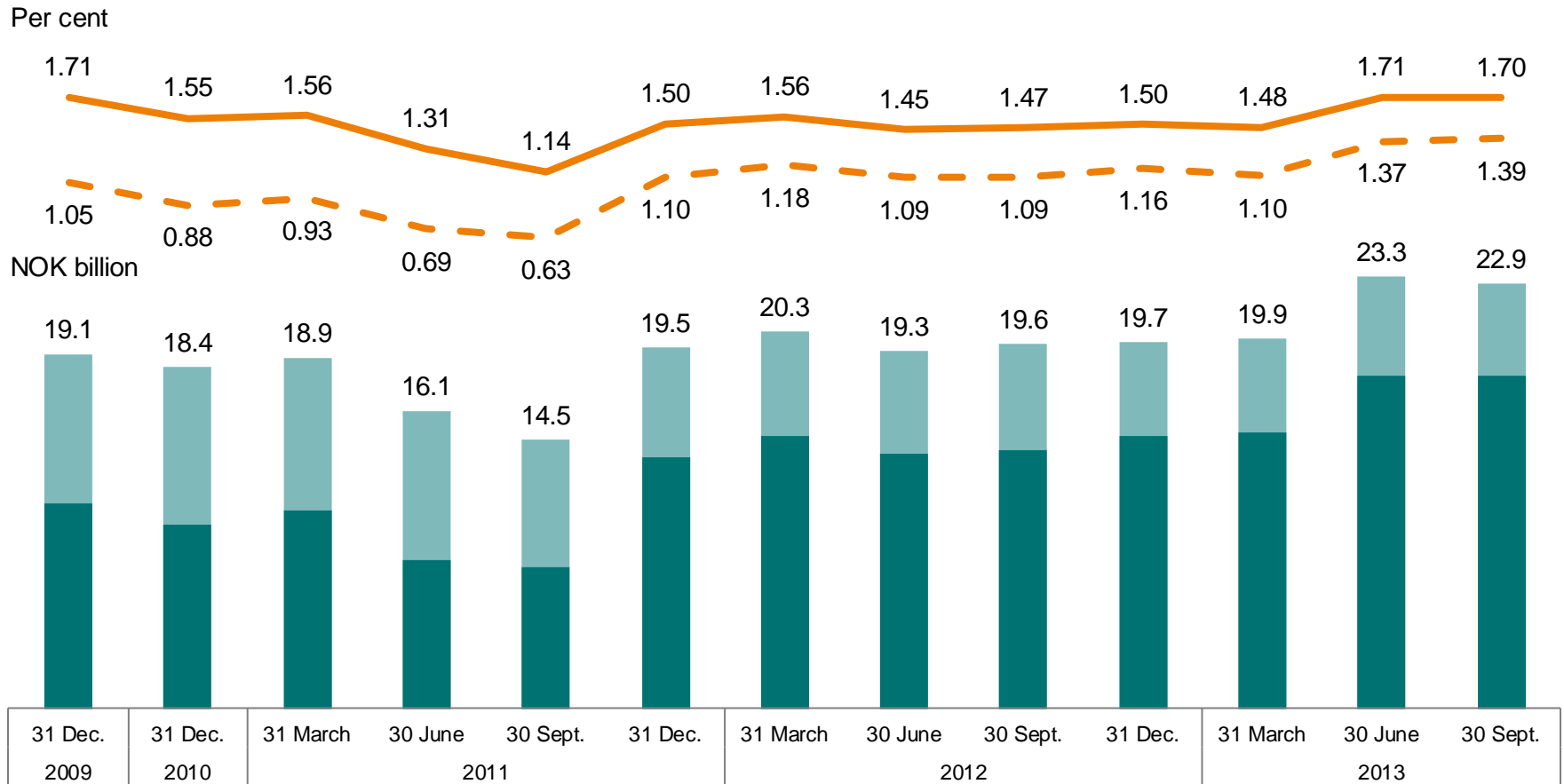
Impairment of loans and guarantees

Amounts in NOK million	3Q13	2Q13	1Q13	4Q12	3Q12	January - September	
						2013	2012
<i>Individual impairment:</i>							
Personal customers							
- Mortgage loans	15	17	9	7	38	41	104
- Consumer finance	38	121	88	74	62	248	258
Small and medium-sized enterprises							
Large corporates and international customers							
- Nordic Corporates Division	32	61	(24)	27	(14)	69	(47)
- International Corporates and Institutions Division	51	82	8	(18)	12	142	160
- Shipping, Offshore and Logistics Division	225	198	347	315	293	770	630
- Energy Division	2	66	1	192	4	69	39
- Baltics, Russia and Poland	189	83	105	133	175	378	502
- Other units	1	6	0	(2)	0	7	2
Total individual impairment	674	791	616	949	670	2 082	1 966
<i>Collective impairment:</i>							
DNB excl. Baltics, Russia and Poland	(174)	173	159	280	(90)	158	156
Baltics, Russia and Poland	(25)	(27)	(38)	(39)	(58)	(90)	(132)
Total collective impairment of loans	(199)	146	121	241	(148)	67	23
Impairment of loans and guarantees	475	937	737	1 190	521	2 149	1 990

Impairment in per cent of loans

Per cent	3Q13	2Q13	1Q13	4Q12	January - September		
					3Q12	2013	2012
Total impairment in relation to average volumes (annual basis)	0.14	0.29	0.23	0.36	0.16	0.22	0.21
- DNB excl. Baltics and Poland	0.10	0.28	0.22	0.37	0.15	0.20	0.19
- Baltics and Poland	1.18	0.47	0.51	0.27	0.43	0.72	0.55

Net non-performing and net doubtful loans and guarantees ¹⁾



- Baltics and Poland
- DNB Group excl. Baltics and Poland
- As a percentage of net loans
- - - As a percentage of net loans excl. Baltics and Poland

1) Includes non-performing commitments and commitments subject to individual impairment. Accumulated individual impairment is deducted.

Balance sheets

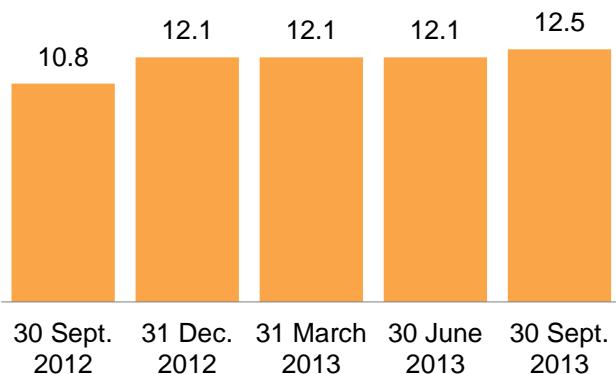
	DNB Group		DNB Bank ASA	
	30 Sept. 2013	31 Dec. 2012	30 Sept. 2013	31 Dec. 2012
Amounts in NOK billion				
Deposits with central banks	402	299	399	296
Due from credit institutions	30	37	208	209
Loans to customers	1 333	1 298	703	714
Other assets	672	631	549	518
Total assets	2 436	2 265	1 860	1 737
Due to credit institutions	261	251	305	283
Deposits from customers	925	811	896	787
Short-term debt securities issued	219	244	219	244
Long-term debt securities issued	500	464	164	171
Other liabilities and provisions	395	367	161	146
Equity	136	127	115	105
Total liabilities and equity	2 436	2 265	1 860	1 737
Ratio of deposits to net loans (%)	69.4	62.5	127.5	110.3
Adjusted ratio of deposits to net loans (%) ¹⁾	64.1	62.4	117.3	110.2
Total combined assets	2 673	2 473	1 860	1 737
Currency-adjusted loans to customers	1 306		681	
Currency-adjusted deposits from customers	903		877	

1) Excluding short-term money market deposits in DNB New York

Common equity Tier 1 capital ratio ¹⁾

CET1/Basel III estimate

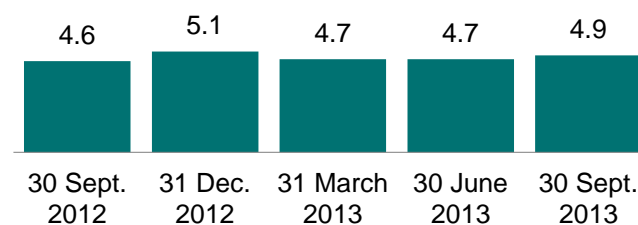
Per cent



CET1/total assets

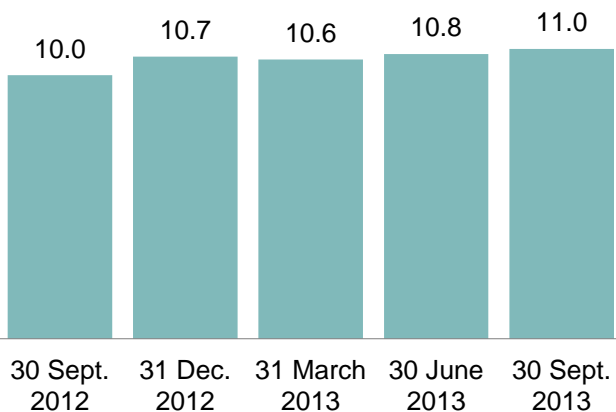
"leverage ratio"

Per cent



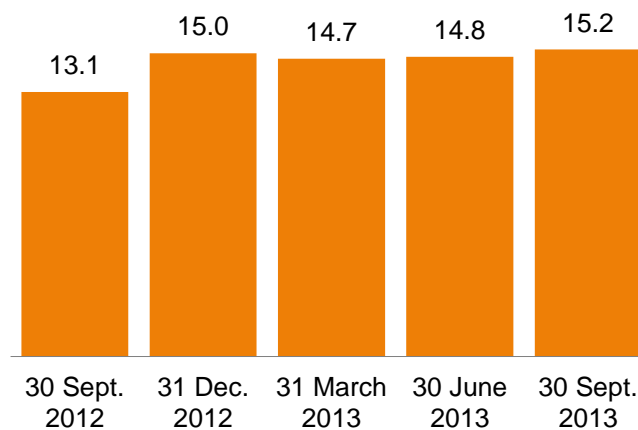
CET1/Transitional rules

Per cent



Basel III, applying average weights used by swedish banks ²⁾

Per cent



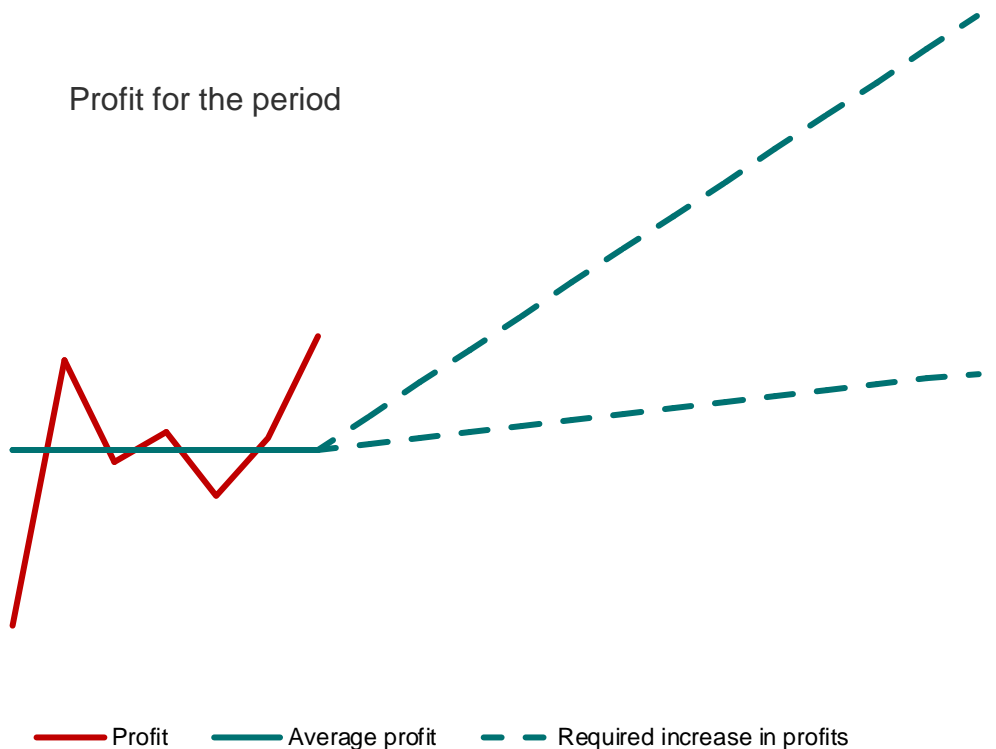
1) Including 50 per cent of profit for the period, except for the full year figures

2) Estimated common equity Tier 1 capital ratio according to Basel III, applying average weights used by Swedish banks

Capital and regulatory status

Illustration

Profit for the period



DNB is well capitalised, but will build additional capital organically in accordance with the authorities' requirements

The estimated capital requirement of NOK 40-60 billion by year-end 2016 will require higher earnings than the achieved results

2012

2013

2016

